## BALANCE SHEET

Quarter 1/2011

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150)$ | 100 |  | 2,743,988,092,339 | 2,476,110,107,661 |
| I. Cash and cash equivalents | 110 |  | 1,389,894,752,381 | 1,098,494,491,090 |
| 1. Cash | 111 |  | 243,320,730,381 | 431,379,455,090 |
| 2. Cash equivalents | 112 |  | 1,146,574,022,000 | 667,115,036,000 |
| II. Short-term financial investments | 120 |  | 109,390,679,990 | 189,150,481,904 |
| 1. Short-term investments | 121 |  | 113,524,306,570 | 192,952,454,984 |
| 2. Provision for devaluation of short-term security investments | 129 |  | (4,133,626,580) | (3,801,973,080) |
| III. Receivables | 130 |  | 1,045,917,608,191 | 1,004,563,764,864 |
| 1. Trade accounts receivables | 131 |  | 451,465,847,754 | 455,661,363,409 |
| 2. Advances to suppliers | 132 |  | 480,240,051,216 | 463,340,257,044 |
| 3. Short-term internal receivables | 133 |  | 1,642,818,025 | - |
| 4. Receivable in accordance with contracts in progress | 134 |  | ------------------------- | -------------- |
| 5. Other receivables | 135 |  | 132,871,-800,997 | 105,865,054,212 |
| 6. Provision for short-term bad receivables | 139 |  | (20,302,909,801) | (20,302,909,801) |
| IV. Inventories | 140 |  | 128,908,356,053 | 112,665,571,931 |
| 1. Inventories | 141 |  | 128,908,356,053 | 112,665,571,931 |
|  | 149 |  | --------------------------- |  |
| V. Other short-term assets | 150 |  | 69,876,695,724 | 71,235,797,872 |
| 1. Short-term prepaid expenses | 151 |  | 15,864,086,708 | 15,370,911,694 |
| 2. VAT deductible | 152 |  | 18,760,231,459 | 19,254,671,327-1 |
| 3. Tax and accounts receivable from State budget | 154 |  | 23,075,457,367 | 29,317,636,372 |
| 4. Other short-term assets | 158 |  | 12,176,920,190 | 7,292,578,479 |
| B. LONG-TERM ASSETS ( $\mathbf{2 0 0}=\mathbf{2 1 0} \mathbf{+ 2 2 0 + 2 4 0 + 2 5 0 + 2 6 0 )}$ | 200 |  | (927,170,087,422) | 5,281,558,998,985 |
| I. Long-term receivables | 210 |  | ---------------- | - |
| 1. Long-term receivables from customer------1 | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
|  | 220 |  |  | 5,018,515,----95,-914 |
| 1. Tangible fixed assets | 221 |  | (1,706,649,074,143) | 4,500,373,684,007 |
| - Historical cost | 222 |  | 6,122,564,728 | 6,111,353,280,635 |
| --Accumulated depreciation | 223 |  | (1,712,771,638,871) | (1,610,979,596,628) |
| 2. Finance leases fixed assets | 224 |  | ------------------1-1 | ------------------ |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 |  | 8,753,512,402 | 3,024,027,375 |
| - Historical cost | 228 |  | 9,470,555,235 | 3,642,376,520 |
| --Accumulated depreciation | 229 |  | (717,042,833) | (618,349,145) |
| 4. Construction in progress expenses | 230 |  | 520,073,876,016 | 515,117,674,532 |
| III. Property investment | 240 |  | 8,511,460,000 | $8,511,460,000$ |
| - Historical cost | 241 |  | 8,511,460,000 | 8,511,460,000 |
| --Accumulated depreciation ${ }^{-----\cdots)}$ | 242 |  |  |  |
| IV. Long-term financial investments | 250 |  | 57,154,026,600 | 57,154,026,600 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  |  |  |
| 3. Other long-term investments | 258 |  | 57,154,026,600 | 57,154,026,600 |
| 4. Provision for devaluation of long-term finance------------------1nvestment | 259 |  |  |  |
| V.Other long-term assets | 260 |  | 184,986,111,703 | 197,378,126,471 |
| 1. Long-term prepaid expenses | 261 |  | 180,880,852,253 | 192,711,506,588 |
| 2. Deferredincome tax asse-ts | 262 |  | 697,860,545 | 697,860,545 |
| 3. Others | 268 |  | 3,407,398,905 | 3,968,759,338 |
| VI. Goodwill | 269 |  | 6,324,490,003 | 3,549,490,003 |
| TOTAL ASSETS | 270 |  | 1,823,142,494,920 | 7,761,218,596,649 |


|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES (300=310+330) | 300 |  | 5,032,198,749,295 | 4,652,051,826,478 |
| I. Short-term liabilities | 310 |  | 1,637,348,567,792 | 1,475,222,941,606 |
| 1. Short-term borrowing and debts | 311 |  | 962,512,067,310 | 929,406,896,496 |
| 2. Trade accounts payable | 312 |  | 348,984,389,502 | 312,826,305,910 |
| 3. Advances from customers | 313 |  | 10,418,193,971 | 789,665,985 |
| 4. Taxes and liabilities to State budget | 314 |  | 28,814,081,111 | 29,456,644,379 |
| 5. Payable to employees | 315 |  | 36,132,861,703 | 21,948,842,504 |
| 6. Payable expenses | 316 |  | 203,159,869,540 | 119,036,926,363 |
| 7. Accounts payables | 317 |  | 1,319,630,000 | - |
| 8. Payable in accordance with contracts in progress | 318 |  | - | - |
| 9. Other short-term payables | 319 |  | 42,204,640,644 | 56,070,415,859 |
| 10. Provision for short-term liabilities | 320 |  | - | - |
| 11. Bonus and welfare fund | 323 |  | 3,802,834,011 | 5,687,244,110 |
| II. Long-term liabilities | 330 |  | 3,394,850,181,503 | $\mathbf{3 , 1 7 6 , 8 2 8 , 8 8 4 , 8 7 2}$ |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  | 3,077,526,925 | 3,012,188,628 |
| 4. Long-term borrowing and debts | 334 |  | 3,391,530,547,346 | 3,173,548,329,366 |
| 5. Deferred income tax | 335 |  | - | - |
| 6. Provision for unemployment allowance | 336 |  | 242,107,232 | 268,366,878 |
| 7. Provision for long-term liabilities | 337 |  | - | - |
| B. OWNER'S EQUITY ( $400=410+430$ ) | 400 |  | 2,565,996,147,848 | 2,342,173,207,360 |
| I. Capital sources and funds | 410 |  | 2,565,996,147,848 | 2,342,173,207,360 |
| 1. Paid-in capital | 411 |  | 2,326,000,000,000 | 2,326,000,000,000 |
| 2. Capital surplus | 412 |  | 271,338,821 |  |
| 3. Other capital of owner | 413 |  | - |  |
| 4. Treasury stock | 414 |  | - |  |
| 5. Assets revaluation difference | 415 |  | - |  |
| 6. Foreign exchange difference | 416 |  | $(290,126,163,888)$ | $(125,167,187,659)$ |
| 7. Investment and development fund | 417 |  | 420,505,421,650 | 43,190,330,243 |
| 8. Financial reserve fund | 418 |  | 16,543,228,751 | 16,885,683,047 |
| 9. Other fund belong to owner's equity | 419 |  | 2,406,590,870 | 2,406,590,870 |
| 10. Retained profit | 420 |  | 90,395,731,644 | 78,857,790,859 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | - | - |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
| C. MINARITY INTEREST | 439 |  | 719,389,600,777 | 766,993,562,811 |
| TOTAL RESOURCES | 440 |  | 8,317,584,497,920 | 7,761,218,596,649 |

OFF BALANCE SHEET ITEMS

| Items | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1. Operating lease assets |  | 24 | 0 | 0 |
| 2. Goods held under trust or for processing |  |  | 0 | 0 |
| 3. Goods received on consignment for sale |  |  | 0 | 0 |
| 4. Bad debts written off |  |  | 0 | 0 |
| 5. Foreign currencies: |  |  |  |  |
| + USD |  |  | 1,756,548.84 | 602,682.44 |
| + EUR |  |  | 438.35 | 441.08 |
| 6. Subsidies of state budget |  |  | 0 | 0 |

PetroVietNam Transportation Corporation

## INCOME STATEMENT

Quarter 1/2011

| Items | Code | Note | Quarter 1 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Sales | 01 |  | 949,709,448,835 | 692,550,742,601 | 949,709,448,835 | 692,550,742,601 |
| 2. Deductions | 02 |  |  | 932,305 |  | 932,305 |
| 3. Net sales and services | 10 |  | 949,709,448,835 | 692,549,810,296 | 949,709,448,835 | 692,549,810,296 |
| 4. Cost of goods sold | 11 |  | 857,603,636,558 | 601,130,864,808 | 857,603,636,558 | 601,130,864,808 |
| 5. Gross profit | 20 |  | 92,105,812,277 | 91,418,945,488 | 92,105,812,277 | 91,418,945,488 |
| 6. Financial income | 21 |  | 42,908,643,658 | 24,312,381,344 | 42,908,643,658 | 24,312,381,344 |
| 7. Financial expenses | 22 |  | 96,418,719,928 | 46,010,586,122 | 96,418,719,928 | 46,010,586,122 |
| Include: Interest expense | 23 |  | 38,473,595,308 | 27,558,143,338 | 38,473,595,308 | 27,558,143,338 |
| 8. Selling expenses | 24 |  | 990,126,046 | 1,103,218,105 | 990,126,046 | 1,103,218,105 |
| 9. General \& administrative expenses | 25 |  | 23,685,314,463 | 22,872,746,953 | 23,685,314,463 | 22,872,746,953 |
| 10. Net operating profit | 30 |  | 13,920,295,498 | 45,744,775,652 | 13,920,295,498 | 45,744,775,652 |
| 11. Other income | 31 |  | 9,040,498,081 | 2,478,469,105 | 9,040,498,081 | 2,478,469,105 |
| 12. Other expenses | 32 |  | 5,031,142,029 | 384,264,492 | 5,031,142,029 | 384,264,492 |
| 13. Other profit | 40 |  | 4,009,356,052 | 2,094,204,613 | 4,009,356,052 | 2,094,204,613 |
| 14. Profit or loss in joint venture | 45 |  |  |  |  |  |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 17,929,651,550 | 47,838,980,265 | 17,929,651,550 | 47,838,980,265 |
| 16. Current corporate income tax expenses | 51 |  | 14,109,789,133 | 19,767,486,765 | 14,109,789,133 | 19,767,486,765 |
| 17. Deferred corporate income tax expenses | 52 |  |  |  |  |  |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 3,819,862,417 | 28,071,493,500 | 3,819,862,417 | 28,071,493,500 |
| 18.1 Profit after tax of minorities | 61 |  | (7,681,568,392) | $(4,802,134,140)$ | (7,681,568,392) | $(4,802,134,140)$ |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 11,501,430,809 | 32,873,627,640 | 11,501,430,809 | 32,873,627,640 |
| 19. EPS (VND/share) | 70 |  | 49 | 141 | 49 | 141 |

CASH FLOW STATEMENT
As at Mar 31th, 2011(Indirect method)
Unit: VND

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Profit before tax | 01 |  | 17,929,651,550 | 47,838,980,265 |
| 2. Adjustment in accounts |  |  |  |  |
| Fixed assets depreciation | 02 |  | 102,215,657,360 | 81,054,868,723 |
| Provisions | 03 |  | (331,653,500) | - |
| Unrealized foreign exchange difference loss/gain | 04 |  | (6,738,308,002) | (28,831,519,127) |
| Loss/gain from investments | 05 |  | (18,041,631,474) | (48,614,338,922) |
| Interest expenses | 06 |  | 38,473,595,308 | 27,558,143,338 |
| 3. Operating profit before the changes of current capital | 08 |  | 133,507,311,242 | 109,006,134,277 |
| Changes in accounts receivable | 09 |  | (166,814,269,652) | (104,574,131,203) |
| Changes in inventories | 10 |  | (16,242,784,119) | (34,723,763,487) |
| Changes in trade payables | 11 |  | 458,730,232,732 | (914,668,032,591) |
| Changes in prepaid expenses | 12 |  | $(29,553,165,182)$ | 6,971,670,997 |
| Paid interest | 13 |  | (20,686,993,993) | (39,423,866,391) |
| Paid corporate income tax | 14 |  | (5,234,705,656) | (8,070,450,985) |
| Other receivables | 15 |  | 28,573,493,802 | 49,477,780,223 |
| Other payables | 16 |  | (161,130,962,110) | (63,753,404,562) |
| Net cash provided by (used in) operating activities | 20 |  | 221,148,157,064 | (999,758,063,722) |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (8,114,171,672) | (151,927,631,544) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | 1,522,429,810 |  |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | (113,949,222,000) | (84,743,750,000) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 182,171,200,000 | 120,369,390,675 |
| 5. Cash paid for joining capital in other companies | 25 |  | 591,707,010 | 15,666,310,937 |
| 6. Withdrawal of capital in other companies | 26 |  |  | 318,050,000 |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 39,262,073,027 | 19,146,171,155 |
| Net cash used in investing activities | 30 |  | 101,484,016,175 | (81,171,458,777) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  | 3,914,117,086 | 827,456,840,000 |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  | ---------------------- |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 27,912,000,050 | 100,427,136,000 |
| 4. Cash paid to principal debt | 34 |  | (63,276,447,420) | (29,052,037,209) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  |  | (875,816,217) |
| Net cash (used in) provided by financing activities | 40 |  | (31,450,330,284) | 897,956,122,574 |
|  |  |  |  |  |
| Net cash during the period | 50 |  | 291,181,842,955 | (182,973,399,925) |
| CASHAND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 1,098,494,491,090 | 1,017,523,153,456 |
| Influence of foreign exchange fluctuation | 61 |  | 218,418,336 |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | 70 |  | 1,389,894,752,381 | 834,549,753,531 |

